

Fullerton India expands its presence in Gujarat

- *Introduces 3 new branches in , Rajkot, Morbi and Kheralu between April – June 2016*
- *Partners with HelpAge India to provide Mobile Medical Services in the state*

Ahmedabad, June 23, 2016: Fullerton India, a leading non-banking financial company in India, with a strong pan-India presence today announced its plans to strengthen its footprint in Gujarat with the launch of 3 new rural branches since April 2016, taking the company's existing network in the state to 55 branches across urban and rural locations. The company will continue to serve its customers in these branches through an array of financial products, maintaining a strong focus on Personal Loans, Mortgage Loans, Commercial Vehicle Loans and Two-wheeler Loans.

Fullerton India's commitment to the state of Gujarat is driven by both the company's business and community development initiatives. In keeping with the latter, the company will extend Mobile Medical Services through a tie-up with HelpAge India, a leading charitable organisation. This will be a first of its kind tie-up for the company in Gujarat with an aim to reach out to around 20,000 people across 100 villages. Medical services provided will include primary health check-up and complementary distribution of common ailment medicines, prescribed by the qualified physicians.

Speaking about the company's commitment to the state of Gujarat, **Mr. Rakesh Makkar, Executive Vice President and Head – Business, Marketing and CSR**, Fullerton India said "Over the years, Fullerton India has carved a niche for itself in the financial services sector through an extensive reach, customer base and strong product portfolio. Gujarat is a promising market for us. The state is industrially advanced and we believe it has a strong potential for further growth. Today, we have a strong foothold in the state with 19 urban and 36 rural branches and are looking to further strengthen this network in the future."

Speaking about the tie-up with HelpAge India, Mr. Makkar further added, "At Fullerton India, we lay great emphasis on community engagement which is advocated through various CSR initiatives. Healthcare is a key focus area under this umbrella. Through our tie-up we aim to provide medical services to the under privileged sections of the society."

Fullerton India has been actively involved with community development across the country. In November 2014, Fullerton India undertook unique initiative to organize India's largest cattle care camp, Pashu Vikas Day; running successfully for the past two years. Last year, this camp was organised on 21st November across 18

locations in Gujarat. Volunteered by 220 employees from different parts of Gujarat, 1245 cattle were treated in these camps thereby benefitting 758 households. Besides these, Fullerton India also offers livelihood advancement programs like Jeevika, where women are trained for commercial stitching and beauty hair care. The Company also organises regular health check-up camps and contributes to disaster relief drives.

About Fullerton India Credit Company Limited:

Fullerton India Credit Company Limited (FICCL) is one of India's leading Non-Banking Finance Companies (NBFC). The total revenue of the company for the fiscal year ending March '16 stood at Rs.2,277 crores, while its AUM stood at Rs.11,508 crores. The company serves over 14 lakh customers through a widespread network of over 500 branches spread across 21 states and 3 union territories, reaching out to 600 towns and 48,000 villages in the country. FICCL offers several retail finance products for varying needs of customers ranging from rural households to SMEs, in the locations it serves. In February 2016, Fullerton India set up its housing finance company – Grihashakti. The company is headquartered in Mumbai and operates through 20 branches spread across 7 states – Gujarat, Karnataka, Madhya Pradesh, Maharashtra, Rajasthan, Tamil Nadu and West Bengal. Fullerton India is a wholly-owned subsidiary of Fullerton Financial Holdings, Singapore, which is a subsidiary of Temasek Holdings of Singapore.

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